

SUSTAINABLE WESTCHESTER



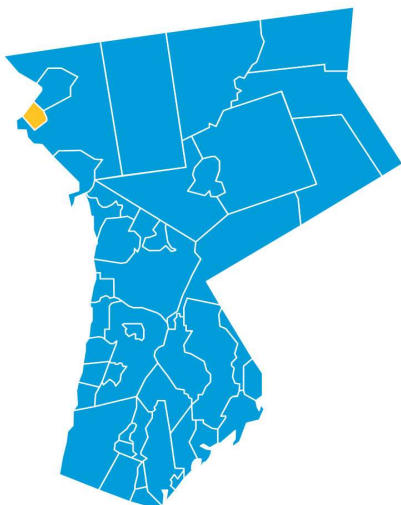
Community Choice Aggregation Program Update - NYSEG



April 13, 2021



SUSTAINABLE WESTCHESTER



Sustainable Westchester is a nonprofit, consortium of Westchester County local governments that creates and administers socially responsible, environmentally sound, and economically viable solutions for its member governments and their residents and businesses.

Ardsley	Hastings-on-Hudson	North Castle	Rye Brook
Bedford	Irvington	North Salem	Rye City
Briarcliff Manor	Larchmont	Ossining Village	Rye Town
Bronxville	Lewisboro	Ossining Town	Scarsdale
Cortlandt	Mamaroneck Village	Peekskill	Sleepy Hollow
Croton-on-Hudson	Mamaroneck Town	Pelham Manor	Somers
Dobbs Ferry	Mount Kisco	Pelham Village	Tarrytown
Eastchester	Mount Pleasant	Town of Pelham	Tuckahoe
Elmsford	Mount Vernon	Pleasantville	White Plains
Greenburgh	New Castle	Port Chester	Yonkers
Harrison	New Rochelle	Pound Ridge	Yorktown

And Westchester County itself



OUR PROGRAMS

Community Energy



Electrification Solutions



Grid Efficiency



Zero Waste



SUSTAINABLE
WESTCHESTER

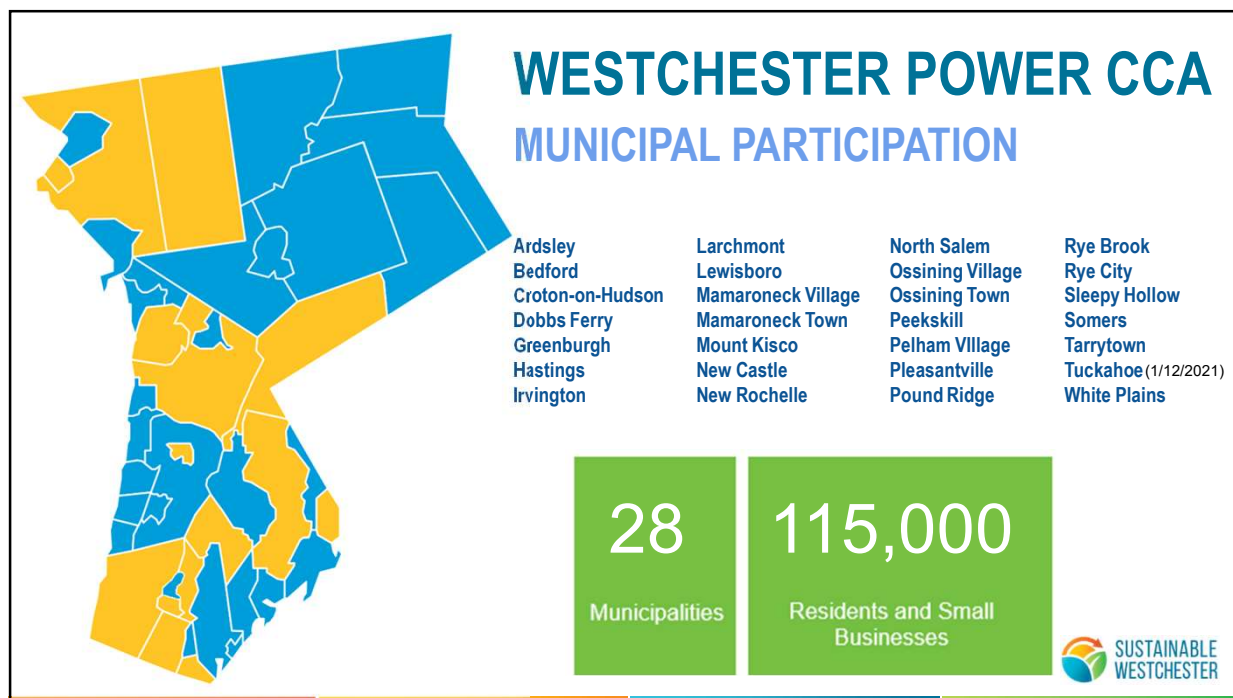
WESTCHESTER POWER PROGRAM OVERVIEW

Westchester municipalities taking charge of their energy future.

- Cities, towns, and villages buy electricity in bulk for their residents and small business.
- Proactively setting criteria for supply.
- Educate and advocate for clean energy.
- Advancing local and NYS energy goals.
- Position for certifications and grants.



SUSTAINABLE
WESTCHESTER



GREENHOUSE GAS MITIGATION



=



or



100% EMISSIONS-FREE NY HYDROPOWER

LITTLE FALLS, NY

WATERTOWN, NY

COLTON, NY

HADLEY, NY

CAROGA LAKE, NY

COLTON, NY

GRANBY, NY

PROSPECT, NY

COLTON OR AUSABLE, NY

COHOES, NY

QUEENSBURY, NY

MOREAU, NY

TRENTON, NY

GRAHAMSVILLE, NY



WESTCHESTER POWER BENEFITS



Vetted Community
Program



Cost Control & Stability

We are a community non-profit, **not an ESCO**

- The program is **municipally vetted**
- **Residents retain the choice** to stay in the CCA or return to the utility at any time.

Cost control & stability is driven by buying in bulk

- Competitive prices – large customer base attracts the best market price

The supplier is chosen through a **public bidding process**

- **No penalties or termination fees**
- **No surprises** – fixed rate insures against volatility and price spikes
- **Notice of new pricing will be sent** before contract renewal



WESTCHESTER POWER BENEFITS



Advocacy & Education



Mitigating Climate Change

Support:

- **In-office support** Monday -Friday from 9am – 5pm.
- **Email 24/7** at info@sustainablewestchester.org.
- We take **as much time as needed** to answer questions; **our customer service guarantee**.
- **Spanish language** customer service.
- **Outreach events and workshops**, e.g. “How to read your bill”

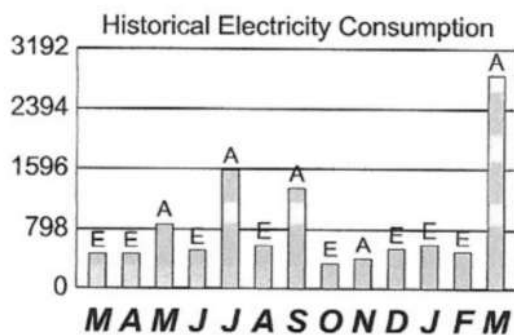
Mitigating Climate change:

- We have **offset hundreds of thousands of metric tons** of carbon dioxide.
- Participation helps municipalities achieve **Clean Energy Community certification & positions them for grants**.
- **26 municipalities** have chosen the green supply as their default.



SPEAKING OF ADVOCACY & EDUCATION

Usage Chart Information



NYSEG has reduced meter reading during COVID, estimating bills for multiple bill cycles and leading to a big “true-up” when the actual read is performed. We’re fielding calls from people about this.



WESTCHESTER POWER RATES & PERFORMANCE



CURRENT WESTCHESTER POWER RATES



GREEN SUPPLY

100% Renewable NYS
Hydropower

7.19 cents per
kWh



BASIC SUPPLY

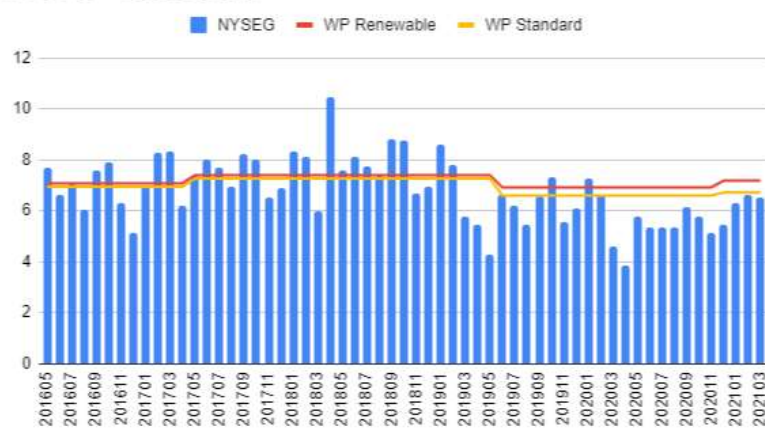
Largely non-
renewable sources

6.72 cents per
kWh



WESTCHESTER POWER FIXED RATES VS NYSEG

NYSEG - Residential



WESTCHESTER POWER: BY THE NUMBERS

FOR MEDIAN RESIDENTIAL ACCOUNT OF 1100 KWH/MO

	Contract 2 5/2019-12/2020	From launch 5/2016-3/2021
Standard	(\$7.71)	(\$1.33)
Renewable	(\$11.76)	(\$3.49)



WESTCHESTER POWER: A FOUNDATION FOR FURTHER INITIATIVES



MORE GREEN ENERGY & SAVINGS: COMMUNITY SOLAR

- **Further leverages the power of aggregation**
- Additional **environmental benefits**
- **Drives demand** for new solar development
- **Complements Westchester Power program**
- Increases **access and equity**
- **Guaranteed savings of up to 10% on SOLAR CREDITS**
- **No upfront** installations/payments
- **No cancellation fees**



AND IN 2021 CONSOLIDATED BILLING INTEGRATES COMMUNITY SOLAR!

PSC has ordered utilities to provide for “**consolidated billing**” for Community Solar in early 2021 [now mid-yr]:

- Offer credits on an opt out basis through the CCA
- Greatly expand access to savings and environmental impact
- Removes barriers for low income customer participation
- Expanded customer base will attract and drive accelerated solar development



GridRewards

- More **efficient grid management**
- **Save money & EARN CASH!**
- Elimination of “**peaker**” plants and a huge step forward to environmental justice

GridRewards Program:

personal control = reducing energy use
+
carbon footprint



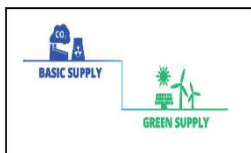
WESTCHESTER POWER THE RENEWAL PROCESS



2021 CONTRACT GOALS: NYSEG

We set the criteria and evaluate bids based on several key pillars:

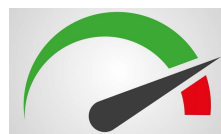
TWO SUPPLY RATES



FIXED RATES



NOT-TO-EXCEED PRICING



COMMITMENT TO NY STATE REC's



RENEWAL PROCESS TIMELINE

Activity	WD	St	End	Dys	3/29	4/5	4/12	4/19	4/26	5/3	5/10	5/17	5/24	5/31	6/7	6/14	6/21	6/28	7/5	7/12	7/19	7/26	8/2	8/9	8/16	8/23	8/30	9/6	9/13	9/20	9/27	10/4	10/11	10/18	10/25	11/1	11/8	11/15	11/22	11/29					
Schedule Highlights																																													
Information/update sessions	29																																												
Joint Chief Electeds Session																																													
Towns sign MOU																																													
RFP process to award																																													
Detailed Schedule																																													
Finalize new contract concepts			4/30																																										
Information/update sessions	29	4/23	5/23	30																																									
Joint Chief Electeds Session	29	5/23	5/24	1																																									
Contract drafting	55	4/30	6/29	60																																									
Implementation plan update	73	6/24	7/24	30																																									
MOU/Contract draft to munis	44	6/6	6/13	7																																									
Towns sign MOU	73	6/14	7/24	40																																									
RFI - notification of RFP	77	6/30	7/30	30																																									
RFP filing	73	7/24	7/25	1																																									
RFP process to award	91	7/30	8/19	20																																									
Contracts signed by munis	103	8/20	9/4	15																																									
Post contract public mtgs	123	9/4	10/4	30																																									
SW Mailing data prep	118	9/23	9/27	4																																									
ESCO Mailing prep		9/28	10/3	5																																									
ESCO mails notification letters		10/4	10/9	5																																									
Opt out period		10/9	11/8	30																																									
ESCO provide opt-out IDs to SW		11/8	11/11	3																																									
SW provide final enrollment data		11/11	11/14	3																																									
ESCO subm. Enrollments to NYSEG		11/15	11/30	15																																									
Rolling enroll on read date		12/1																																											



KEY DATES/MILESTONES: NYSEG

- ➡ **July** - Memorandum of Understanding (MOU) signed
- ➡ **July 30th** - Request for Proposal Process begins
- ➡ **Early October** - Notification Letters mailed
- ➡ **December 1st** - Enrollment begins



BID PLATFORM: REVERSE AUCTION

- Real-time bidding
- Total transparency – stakeholders can watch
- Attract more bidders
- Record of proceedings



CUSTOMER NOTIFICATION PROCESS

Outreach is ongoing and a robust emphasis on digital outreach that includes:



County
&
Local Press



Social Media
Posting



Digital collateral &
consumer education video
series
westchesterpower.org
or
Sustainable Westchester Media on YouTube



Virtual community
education sessions
(transitioning to in
person & events as
allowable)



THANK YOU

ANY QUESTIONS?

